

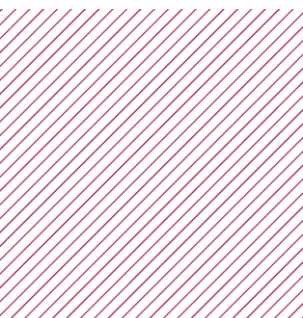
Results of Operations for the Fiscal Year Ended March 31, 2020 (FY3/20)



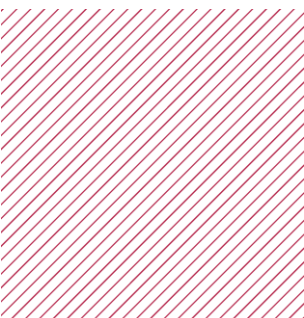
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FY3/20 Consolidated Financial Highlights



FY3/20 Consolidated Financial Highlights 1

10th consecutive year of sales and earnings growth

Both sales and earnings rose to new record highs

Net sales

21,035 million yen
Up 9.7% YoY
Up 0.5% vs. plan

Operating profit

2,930 million yen
UP 13.5% YoY
UP 0.4% vs. plan

Ordinary profit

3,009 million yen
UP 6.8% YoY
UP 2.0% vs. plan

Profit attributable to
owners of parent

2,074 million yen
UP 5.5% YoY
UP 3.9% vs. plan

FY3/20 Consolidated Financial Highlights 2

POINT 1

Operating Environment

The improvement trend in the employment situation (higher job openings-to-applicants ratio and lower unemployment rate) worsened due to effects of the novel coronavirus (COVID-19)

A shortage of workers is becoming even more severe in a wide range of sectors because of structural factors such as declines in the labor force and the working-age population caused by the declining birthrate and aging population. However, hiring needs rapidly declined due to effects of the novel coronavirus (COVID-19) spread.

POINT 2

Our Activities

We provided a diverse array of services that matched the human resources needs of companies

- ◎ One priority was personnel placement and temporary staffing services for professionals, a job category with a severe shortage of qualified workers and difficulty recruiting people.
- ◎ Strengthened coordination between the group companies.
- ◎ Active M&A implementation/ Strengthening overseas operations looking forward to the post-coronavirus world
- ◎ We increased investments in our workforce and took other actions to build a stronger foundation for business operations.

FY3/20 Consolidated Financial Highlights by Segment

Human Resources Services Business drives business performance

Human Resources Service
Business

Net sales

13,217 million yen

Operating
profit

2,487 million yen

Recruiting Business

Net sales

3,734 million yen

Operating
profit

901 million yen

Information Publishing
Business

Net sales

2,093 million yen

Operating
profit

196 million yen

Other

Net sales

1,990 million yen

Operating
profit

179 million yen



FY3/20 Consolidated Financial Results



Business Domains of the QUICK Group

QUICK Group

**Contributing to society through
human resources and information businesses**

Comprehensive Human Resources Service



Personnel Placement



Temporary staffing, etc.

Information Business



Information Publishing
Business



Recruiting Business



Overseas Business



IT and Internet-Related
Business

FY3/20 Financial Results (YoY Change/Vs. Plan)

YoY Change/Vs. Plan

(millions of yen)

	FY3/20 Results	FY19/3 Results			FY20/3 Plan		
		Results	YoY Change (amount)	YoY Change (%)	Plan	Vs. Plan (amount)	Vs. Plan (%)
Net sales	21,035	19,173	1,862	9.7%	20,940	95	0.5%
Gross profit	12,919	11,641	1,278	11.0%	12,960	(40)	(0.3%)
Selling, general and administrative expenses	9,989	9,060	929	10.3%	10,040	(50)	(0.5%)
Operating profit	2,930	2,581	349	13.5%	2,920	10	0.4%
Ordinary profit	3,009	2,818	191	6.8%	2,950	59	2.0%
Profit attributable to Owners of parent	2,074	1,966	107	5.5%	1,995	78	3.9%

FY3/20 Segment Results (YoY Change/Vs. Plan)

YoY Change/Vs. Plan

(millions of yen)

		FY3/20 Results	FY19/3 Results			FY20/3 Plan		
			Results	YoY Change (amount)	YoY Change (%)	Plan	Vs. Plan (amount)	Vs. Plan (%)
Net sales	Human Resources Service Business	13,217	11,499	1,718	14.9%	13,169	48	0.4%
	Recruiting Business	3,734	3,960	(226)	(5.7%)	3,921	(186)	(4.8%)
	Information Publishing Business	2,093	1,980	113	5.7%	2,008	84	4.2%
	Other	1,990	1,732	(257)	14.9%	1,841	149	8.1%
	Total	21,035	19,173	1,862	13.5%	20,940	95	0.5%
Operating profit	Human Resources Service Business	2,487	1,984	503	25.4%	2,232	255	11.4%
	Recruiting Business	901	1,003	(101)	(10.1%)	1,049	(148)	(14.1%)
	Information Publishing Business	196	178	18	10.4%	201	(4)	(2.1%)
	Other	179	219	(40)	(18.5%)	187	(8)	(4.6%)
	Adjustment	(834)	(804)	(30)	—	(751)	(83)	11.1%
	Total	2,930	2,581	349	13.5%	2,920	10	0.4%

FY30/20 Effects of COVID-19 for the Fiscal Year Ending March 31, 2020

Effects of COVID-19 centered around temporary staffing or Recruiting Business of Human Resources Service Business

Effects of COVID-19 (against the Q4 plan)

Segment	Details of the Effects	Vs. Plan (Vs.4Q Plan)
Human Resources Service Business (Temporary staffing)	Working rate of temporary staff with children declined due to the closure of schools. Placed on standby and shortened working hours resulting from the implementation of telework at user companies	(62) million yen
Recruiting Business	[the new graduate category] Joint recruitment seminars for new graduates to be held in March were canceled entirely. Suspension and shrinkage of new graduate hiring activities by client companies	(148) million yen
	[the mid-career hiring domain] Hiring needs declined due to the voluntary restraint on operation or closure of businesses of client companies, including foodservice, sales and other services.	(100) million yen
Information Publishing Business	Although some impact was visible in lifestyle information magazines and housing information magazines, it was covered by posting services, Internet-related products, including Indeed, and concierge services.	—
Overseas Business	No impact on FY3/20 Note: Because results through December 2019 have been reflected in the consolidated results for Overseas Business. However, it is anticipated to affect business operations for FY3/21.	—

FY3/20 Segment Results (Human Resources Service Business)

Human Resources Service Business

Net sales

13,217 million yen

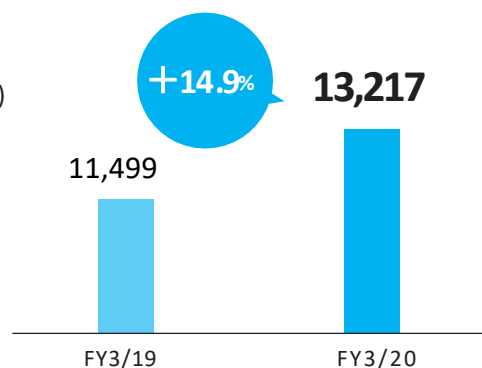
Operating profit

2,487 million yen

Placements of people with professional skills remained strong, mainly for nurses and construction management engineers

Net sales

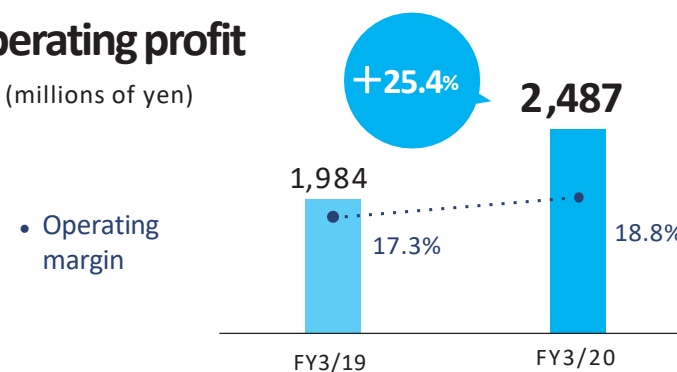
(millions of yen)



- Personnel placement 1,395 ↗
- Temporary staffing 301 ↗

Operating profit

(millions of yen)



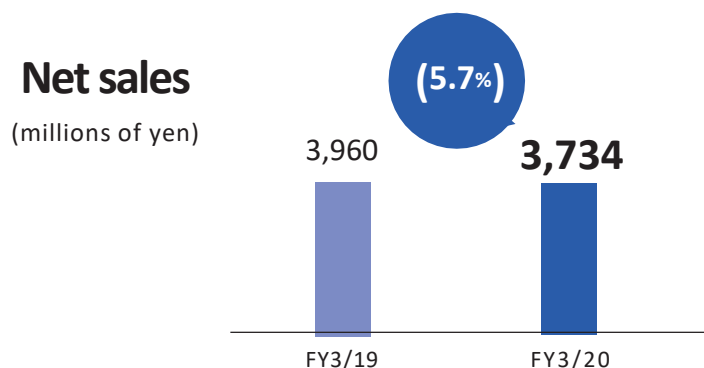
- Higher sales resulted in an increase in profit

FY3/20 Segment Results (Recruiting Business)

Recruiting Business

Net sales **3,734** million yen Operating profit **901** million yen

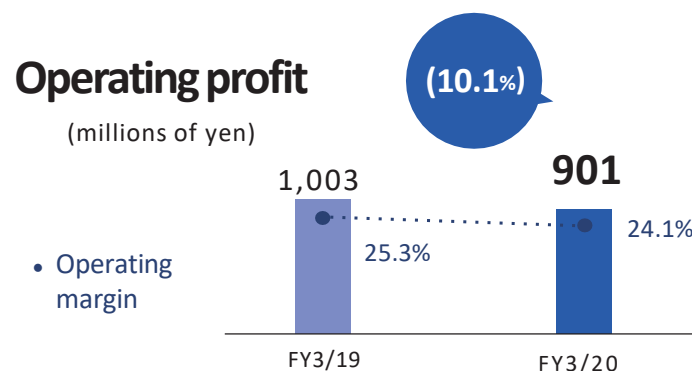
Indeed's results expanded substantially and obtained Gold Partner certification.
Handling volume of other recruitment advertising decreased due to the effects of COVID-19



□ Recruiting advertising / Event (471) ↘

(New graduates category declined associated with the effects of COVID-19 (121)) ↘
(Down due to change of Rikunabi-haken to outsourcing fee (324)) ↘

□ Indeed 250 ↗



• Operating margin

25.3% 24.1%



Indeed obtained Gold Partner certification.

Note: Gold Partner means top ranking partners that are part of the Indeed agency.

□ Margin dropped due to a decline in net sales in Q4 and onwards associated with the effects of COVID-19

FY3/20 Segment Results (Information Publishing Business)

Information Publishing Business

Net sales

2,093 million yen

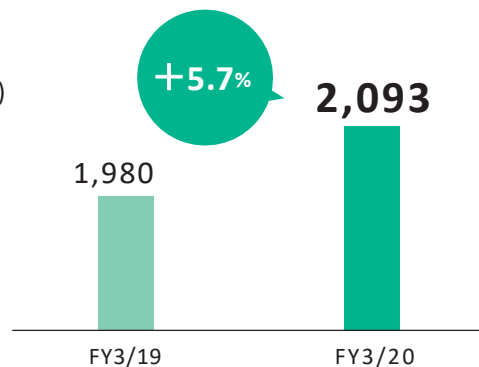
Operating profit

196 million yen

As information magazines struggled in Q4 and onward due to the effects of COVID-19, concierge services (all categories) and Internet-Related Business are the major sources of growth

Net sales

(millions of yen)



□ Web-related (Indeed・Kekkon SANKA Web, etc.)
(Indeed 65)

92 ➡

□ cococolor (Concierge service)

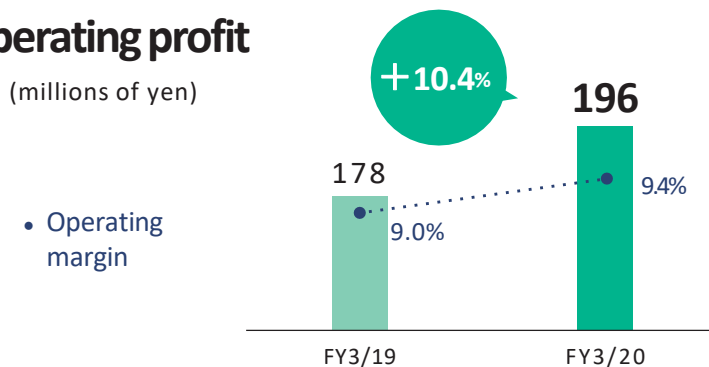
52 ➡

□ Posting service

27 ➡

Operating profit

(millions of yen)



• Operating margin

□ The strong performance of high-margin concierge services raised the operating margin

FY3/20 Segment Results (Other1)

Other: IT and Internet-Related Business and Overseas Business

Net sales

1,990 million yen

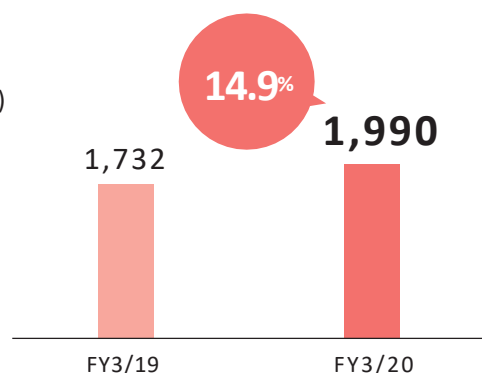
Operating profit

179 million yen

As for IT and Internet-Related Businesses, Kronos Co., Ltd., which was added to the QUICK Group, contributed in addition to Nihon no Jinjibu. As for Overseas Business, personnel placement results expanded in all categories

Net sales

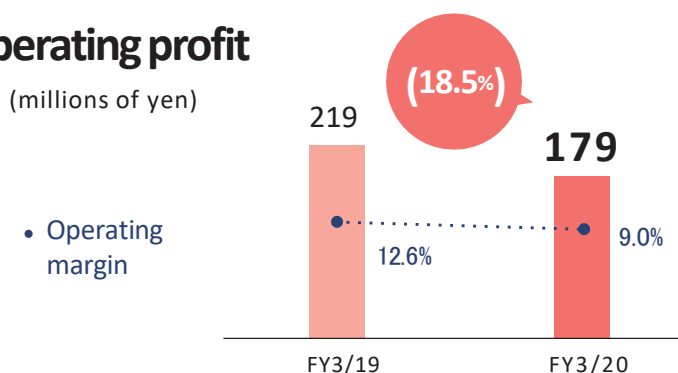
(millions of yen)



- IT and Internet-Related Business 242
- (Nihon no Jinjibu 52)
- (Kronos 207)
- Overseas Business 15

Operating profit

(millions of yen)



- Kronos Co., Ltd.
Anticipatory expenses due to investment, looking ahead to training needs in April 2020 and onward
- Overseas Business
Investments in new business development in Shanghai/China, Bangkok/Thailand

FY3/20 Segment Results (Other2)

IT and Internet-Related Business

49.9%

Net sales 993

Operating profit 197

(millions of yen)

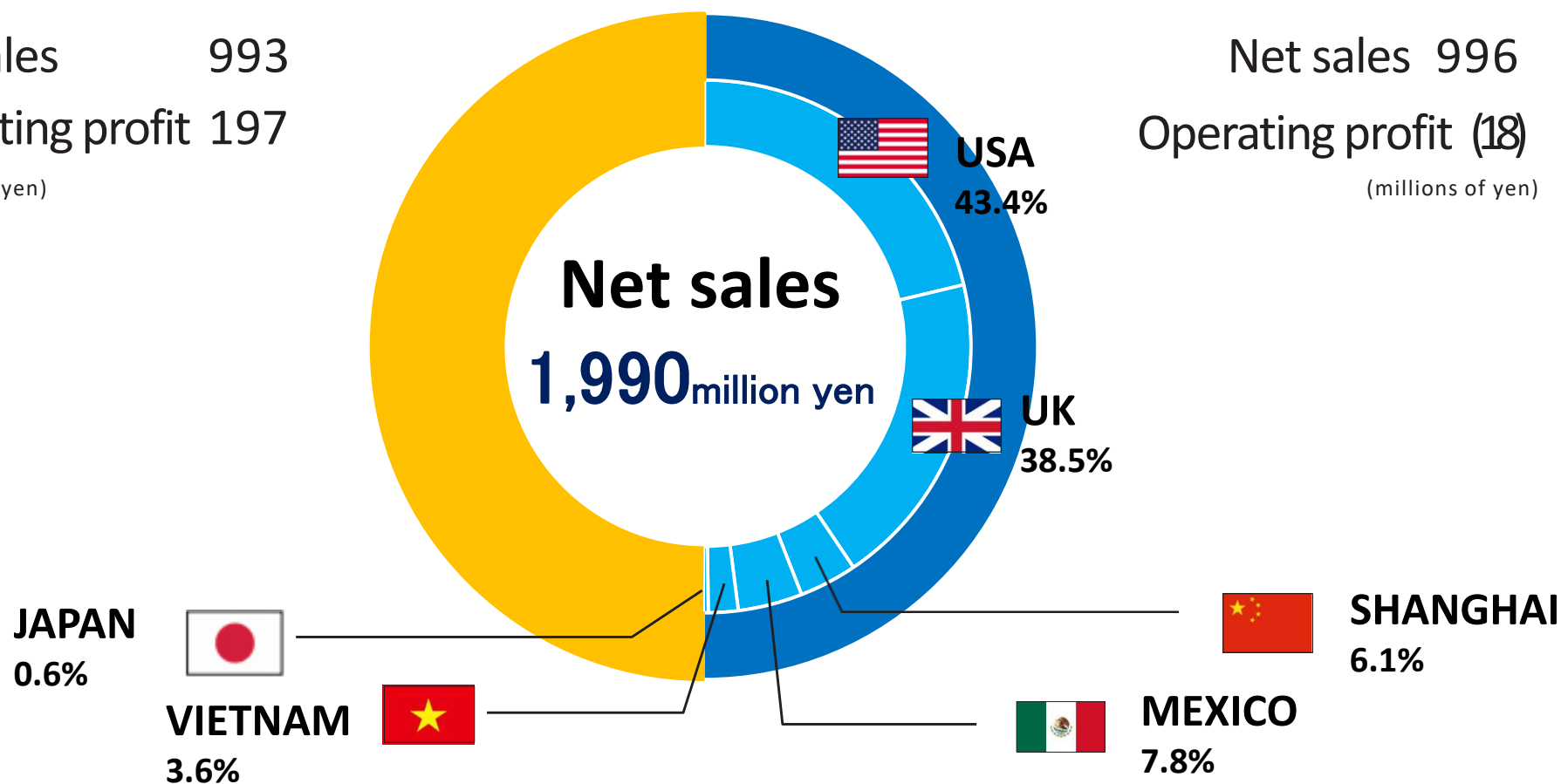
Overseas Business

50.1%

Net sales 996

Operating profit (18)

(millions of yen)



Strengths that Differentiate QUICK from Competitors

The Boutique Strategy

Placements of people with professional skills
Horizontal expansion by capturing market share
in niche categories

Examples: Nurses, construction management engineers, medical representatives (drug sales), engineers, automobile industry, cosmetics industry and others

Activities to Register Job Applicants

QUICK has a team of engineers for the Internet and associated operations
Several websites and diverse content for registration of job applicants and knowhow gained through the above is developed in the temporary staffing category

Examples: The Kango-roo! community website for nurses

The Nurse Calendar app for managing the schedules of nurses

Collections of National nursing certification examination past questions (at least 4,000 questions from the past 17 years)

Doga de waku kango gijyutu (Nursing techniques explained by video: 300 videos)





FY3/21 Consolidated Earnings Forecast / Medium-term Management Plan



FY3/21 Consolidated Earnings Forecast / Medium-term Management Plan

COVID-19 is spreading worldwide. An emergency declaration was issued in Japan, and business activities are substantially restricted due to effects of the stay-at-home order and voluntary restraint request.

The QUICK Group prioritizes the safety of stakeholders such as client companies, business partners, job applicants, readers, users and employees. At the same time, we strive to provide marketing activities and services while paying full attention to the effects of the spread of COVID-19.

However, because it is difficult to reasonably calculate the impact on the QUICK Group at this point in time, the FY3/21 Consolidated Earnings Forecast and the Medium-term Management Plan, the initial year of which is set for FY3/21, are undecided.

The Consolidated Earnings Forecast and the Medium-term Management Plan will be announced immediately when the disclosure becomes possible.

FY3/21 Business Segment Policy (Human Resources Service Business)

Human Resources Service Business

Personnel Placement

- Next to nurses and construction management engineers, develop a new professionals' market.
- Renew the site operation and reinforce promotion, increase brand power, trust through the industry collaboration and reinforce competitiveness over recruiting people for registration.
- Review the sales structure and make an appropriate personnel allocation based on the effects of COVID-19.

Temporary Staffing, Temporary-to-Permanent Staffing and Business Contracting

- Reinforce nurse dispatching using the expertise and brand power fostered in the nurse-placement business.
- Reinforce the promotion of the website for nursery teacher dispatching and expansion of business area.
- Reinforce sales in the nurse and nursing-care category in the Kita Shinetsu area.

FY3/21 Business Segment Policy (Recruiting Business)

Recruiting Business

- As hiring sentiment of client companies including foodservice, sales and other services deteriorates, review the sales structure and enhance productivity by developing a client management tool.
- Strengthen sales expansion of Indeed, which received Gold Partner certification.
- Enhance consulting capabilities to improve the hiring power of major client companies.
Note: Synergy with Jump Co., Ltd., which joined the Group through M&A.

FY3/21 Business Segment Policy (Information Publishing Business)

Information Publishing Business

- As clients' advertising confidence in sales promotion, events and recruitment advertising declines, reinforce the collaboration of the Internet-related services and concierge services.
- Strengthen sales expansion of Indeed, which received Gold Partner certification.
- Focus on concierge services and expand service areas.

FY3/21 Business Segment Policy (IT and Internet-Related Business)

Other: IT and Internet-Related Business and Overseas Business

IT and Internet-Related Business Personnel

- Disseminate “Nihon no Jinjibu” outside the Tokyo Metropolitan area and reinforce promotions to increase the number of customers.
- Enhance business efficiency of entrusted development in system development and gain knowhow.
- Trainings and seminars in the learning business go online, and expand sales of fixed amount-type IT training services for a contract period.

FY3/21 Business Segment Policy (Overseas Business)

Other: IT and Internet-Related Business and Overseas Business

Overseas Business

- USA : Develop new markets by expanding bases and enhance recognition by disseminating information to Japanese companies operating in the USA.
- China : Start a belated, full-scale launch of Shanghai Quick Human Resources CO.,LTD. due to the effects of COVID-19.
- Mexico : Enhance sales capabilities by hiring and fostering the Quick's staff.
Facilitate the recruitment of people for registration and gaining job offers by reinforcing the promotion and expanding the content of the website.
- UK : Because it is anticipated that the employment situation will slow down in the UK, strengthen sales to Japanese companies operating across Europe.
Facilitate the recruitment of people for registration by expanding content and reinforcing the promotion of the website.
- Vietnam : Facilitate the recruitment of Japanese and Vietnamese people for registration by enhancing the Internet promotion.
- Thailand : Start a belated, full-scale launch of QHR Recruitment Co. Ltd. and QHR Holdings Co. Ltd. due to the effects of COVID-19.

FY3/21 Dividends Forecast

Payout ratio

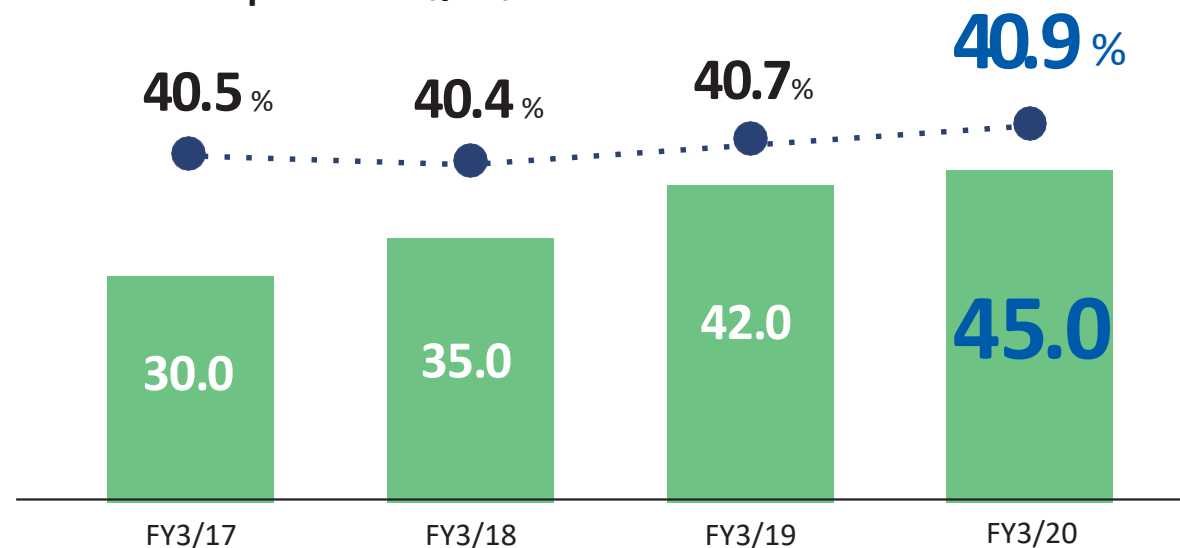
The basic policy is to pay a dividend equal to
40% of profit attributable to owners of parent.

FY3/21
Dividends Forecast

[Annual dividend] Undetermined

It will be disclosed promptly once it becomes possible to make a reasonable calculation of earnings forecast

◎Trend in Dividend per Share (yen)



Establishment of overseas subsidiaries

Established Shanghai Quick Human Resources CO.,LTD. in Shanghai, China in November 2019 to facilitate Cross Border Recruitment services, expansion of overseas business and global employee relocation assistance services. In addition, QHR Recruitment Co.,Ltd and QHR Holdings Co.,Ltd. were established in Thailand, the third base in Asia in January 2020.

CHINA

Shanghai Quick Human Resources CO.,LTD.

Office Free Trade Zone, Shanghai, China

Business Personnel placement in China

Aim of Establishment In the China market, it is common to use job placement companies to find a new job. Using the Group's job placement expertise, address the hiring needs of companies with a focus on Japanese companies operating locally. Aim to expand the business base in China by addressing the needs of personnel and labor consulting service through cooperation with Shanghai Quick Co. Ltd.

THAILAND

QHR Recruitment Co.,Ltd

Office Bangkok, Thailand

Business Personnel placement, personnel and labor consulting in Thailand

QHR Holdings Co.,Ltd

Office Bangkok, Thailand

Business Support and management consulting for operating companies in Thailand

Aim of Establishment As a base of the ASEAN market, which is expected to grow, to proceed with the reinforcement of the Asian market alongside Vietnam we are already advancing our business development. Pursue the expansion of the global network toward the opening of new bases and networking in the ASEAN market.



Supplementary Materials



Market Conditions Personnel Placement Market Outlook

More growth is expected in the market for the placement of professionals

Further expansion of demand for nurses

The growing shortage of nurses in Japan

The shortage of nurses in Japan is expected to be in the range of 60,000 and 270,000 in 2025. (for registered nurses, nursing assistants and all other categories of nursing care professionals)

Source: Ministry of Health, Labour and Welfare

Intermediate Report of Subcommittee for Nurse Supply and Demand concerning Supply and Demand for Healthcare Professionals

A shortage of nurses at healthcare sites increased, associated with the spread of COVID-19



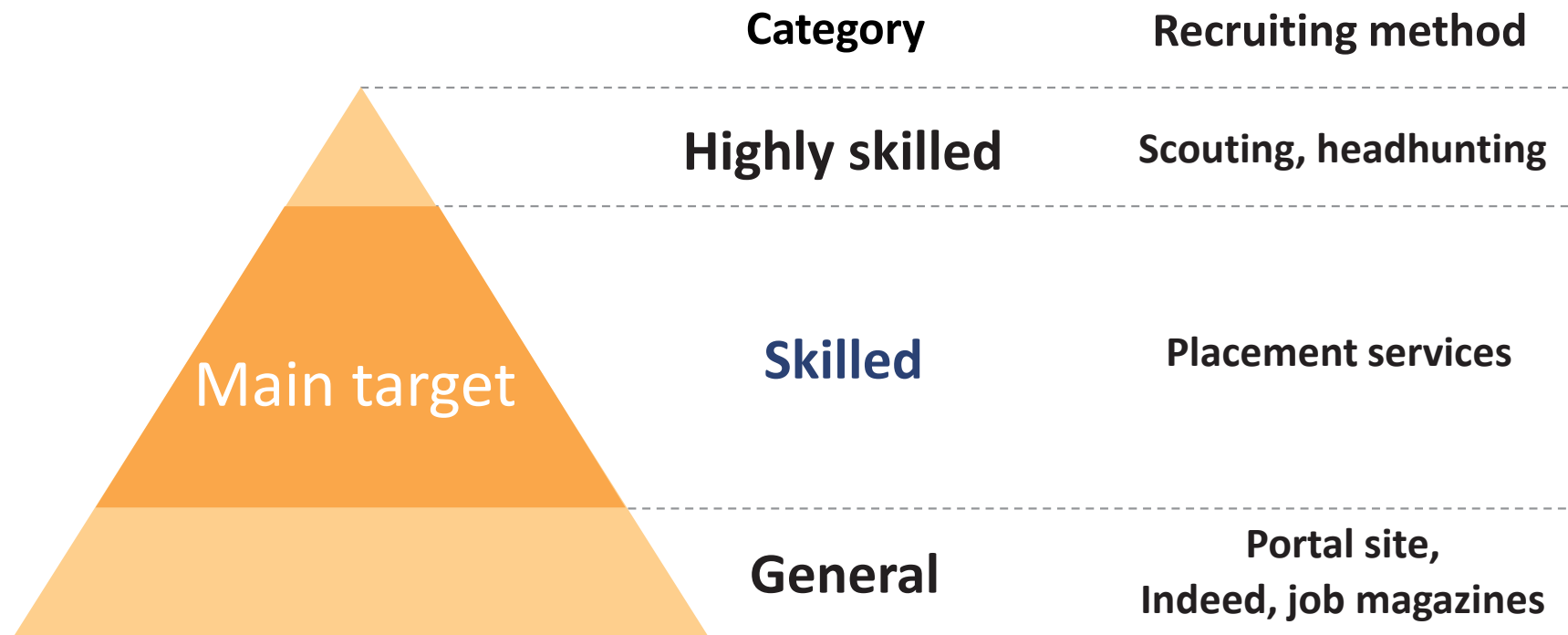
More growth of the personnel placement market

Expect more growth of the placement market for nurses, AI engineers, and others with specialized skills

Market Conditions Priority Business Domains of the QUICK Group

Increase the focus on placements of people with specialized skills

Structure of the human resources placement market for professionals



Market Conditions The Market for Placements of Skilled Workers

- For placements of people with professional skills, the goals are growth in current categories and the addition of new categories
- More growth is expected in demand in the nursing care category

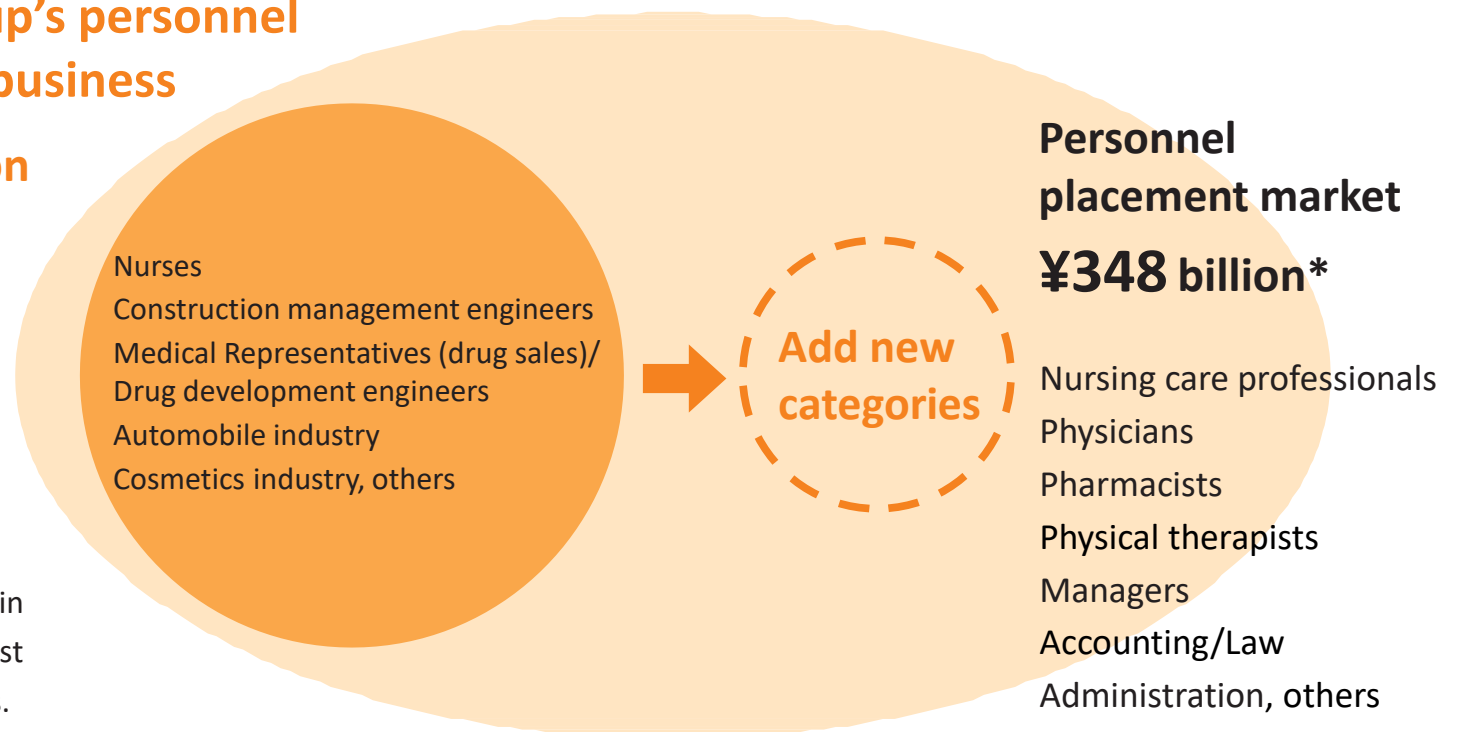
Market domains of the
QUICK Group's personnel
placement business

¥10.4 billion
(FY3/20)

The Kango-roo!

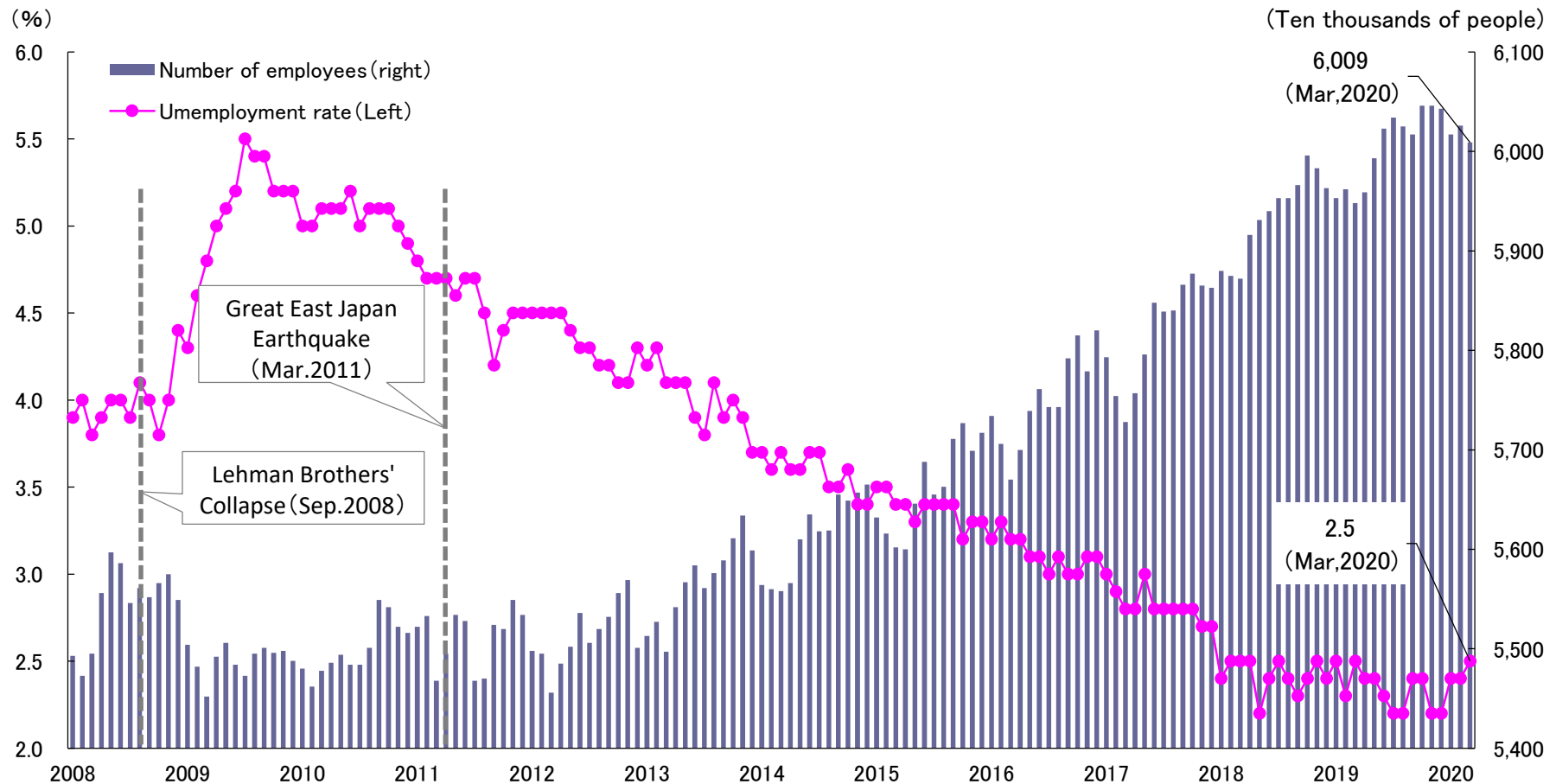


The dominant brand among nurse community websites, including a bulletin board and web magazine. Japan's largest website for nurses looking for new jobs.



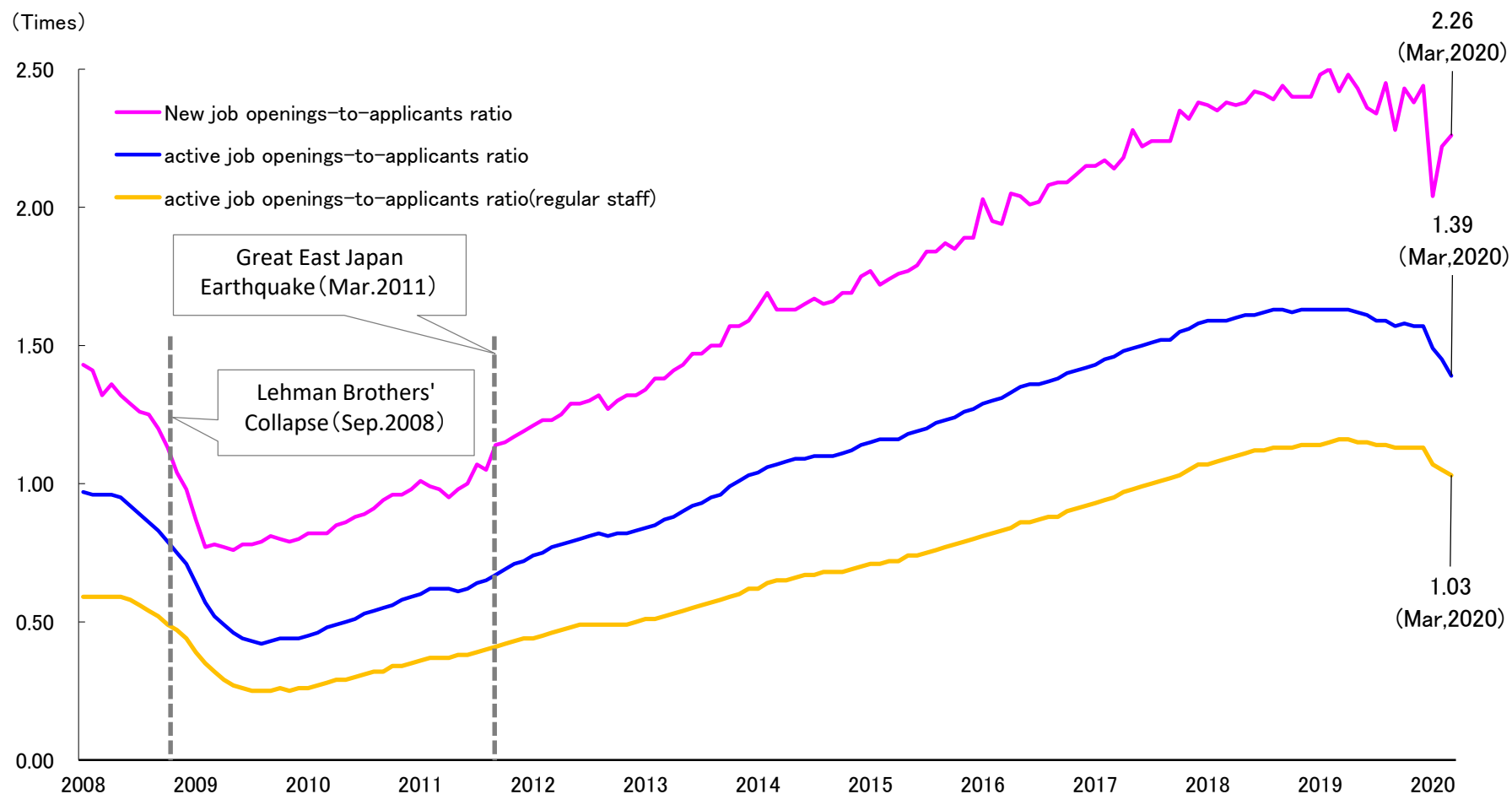
Source: Prepared by QUICK based on "Current Status and Prospects of Human Resources Business 2019" by Yano Research Institute Ltd.

Market Conditions (1) Number of Employees and Unemployment Rate



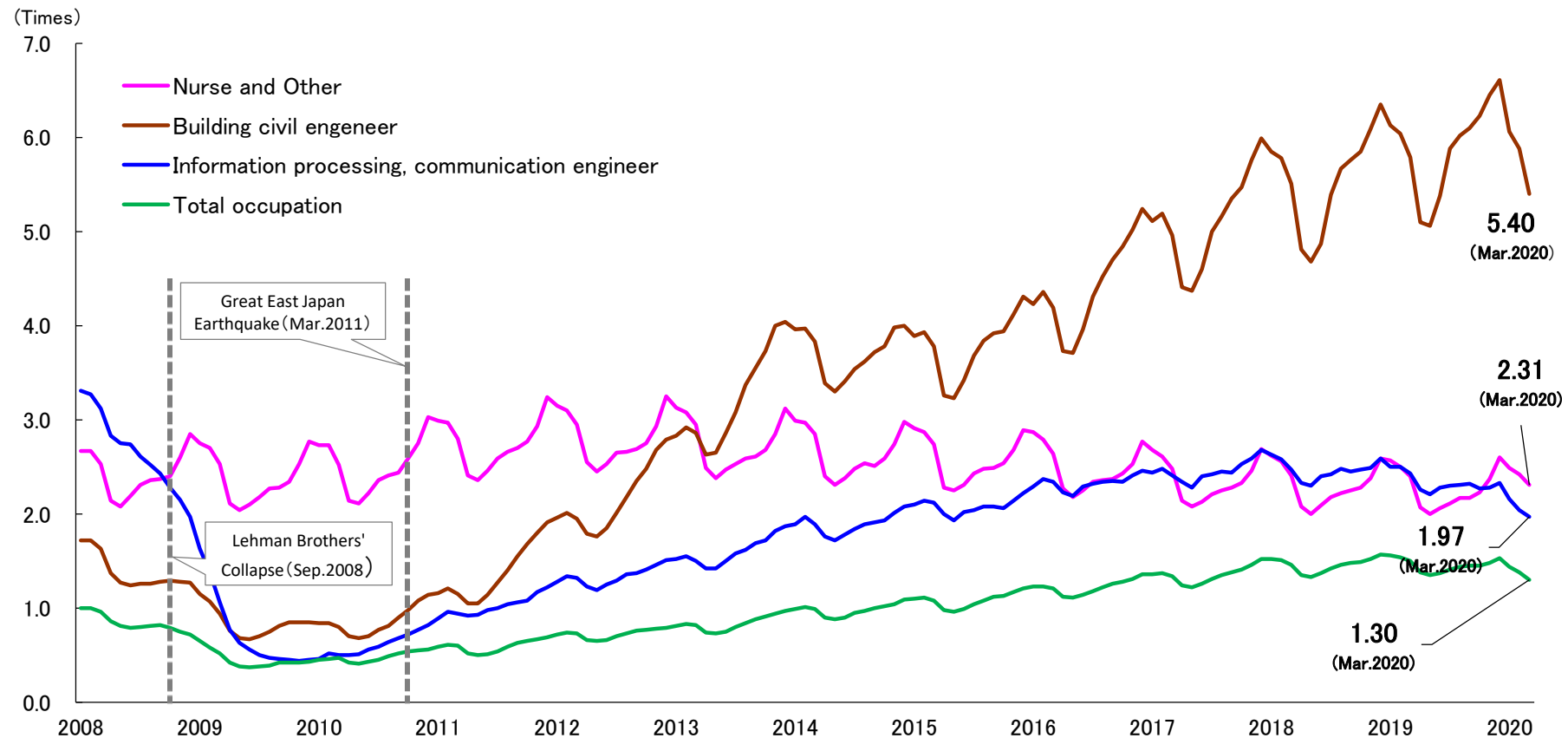
Source: Prepared by QUICK based on Labor Force Survey (unemployment rate: actual figures; number of employees: seasonally adjusted) of the Statistics Bureau, Ministry of Internal Affairs and Communications

Market Conditions (2) The Job Opening-to-Applicants Ratio



Source: Prepared by QUICK based on general job placement data (seasonally adjusted) of the Ministry of Health, Labour and Welfare Employment Security Bureau

Market Conditions (3) The Job Opening-to-Applicants Ratio for Professionals



Source: Prepared by QUICK based on Job Opening-to-Applicants Ratios for Job Categories (including part-time) of the Ministry of Health, Labour and Welfare

- A shortage of full-time employees at companies has calmed down
- The full-time shortage has surpassed the part-time shortage since 1H 2015



Overseas Network and Services

Create a market for Cross Border Recruitment services

centre(people)
Recruitment Consultants

- Recruiting of people for registration for temporary staffing assignments and permanent placements



London

Shanghai Quick

- Personnel and labor consulting

Shanghai Quick Human Resources

- Personnel placement



Bangkok



Shanghai



Tokyo



Ho Chi Minh

QHR Recruitment

- Personnel placement, personnel and labor consulting

QHR Holdings

- Support and management consulting for operating companies in Thailand

QUICK CO.,LTD.

- Support for all QUICK Group overseas subsidiaries and global employee relocation assistance services

QUICK USA

- Recruiting of people for registration for temporary staffing assignments and permanent placements



Los Angeles

New York

Aguascalientes

Queretaro



QUICK GLOBAL MEXICO,

- Personnel placement and personnel and labor consulting

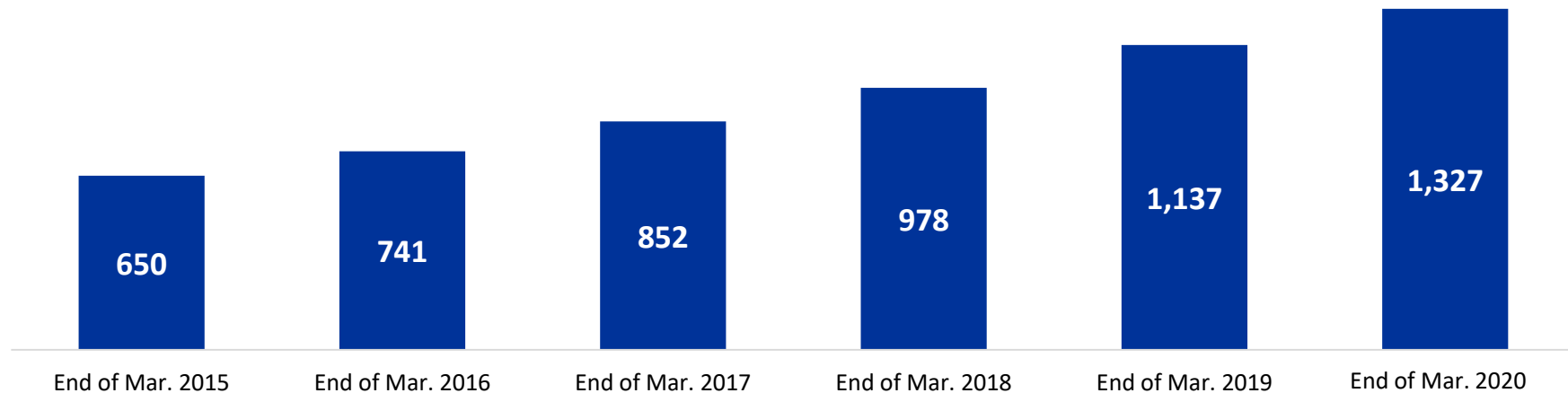
QUICK VIETNAM

- Seeking opportunities for human resources services in Southeast Asian countries

Number of Employees at Fiscal Year-End

Number of employees up by
190 from the end of March 2019




Number of employees (All group companies)



Note: The number of employees is the “number of full-time employees + number of temporary employees (with social insurance)” at the end of each period.




Media

Personnel Placement Services 1/2



	Category	Services
 The Kango roo! website	Recruiting site for nursing care professionals	<ul style="list-style-type: none"> ○ The largest volume of job listings for nurses, public health nurses and midwives ○ Assistance for changing to a job with better compensation
 The Construction and Equipment Job Database	Recruiting site for construction, facilities management and industrial plant professionals	<ul style="list-style-type: none"> ○ Easy to locate jobs that match professional qualifications, experience, desired locations and other parameters
 The Technician Job Database	Recruiting site for construction consultants	<ul style="list-style-type: none"> ○ For construction engineers, civil engineering consulting managers and other consulting categories ○ Easy to locate jobs that match professional qualifications, experience, desired locations and other parameters
 The MR BiZ website	Site for viewing and comparing information required by MRs	<ul style="list-style-type: none"> ○ Support for medical representatives (drug salespeople) seeking a different job to sell a promising new drug or better compensation and other working conditions
 The Answers website	Recruiting site for all types of pharmaceutical industry jobs	<ul style="list-style-type: none"> ○ Pharmaceutical company and CRO job listings as well as extensive pharmaceutical industry information about assignments, the composition of business divisions, corporate cultures and other subjects
	News about the pharmaceutical industry	<ul style="list-style-type: none"> ○ A broad range of news about the pharmaceutical industry presented in a format that makes topics, issues and other information easy to understand

Media

Personnel Placement Services 2/2

	Category	Services
 医療機器転職BiZ Iryo Kiki Tenshoku BiZ	A job changing site specializing in the medical equipment industry	With the largest number of job listings in this industry, the site allows finding jobs that match skills, desired locations and other characteristics of applicants
E&M JOBS E&M JOBS website	A site for engineers looking for a different job	Job openings for electrical, mechanical, software and other engineers along with outlooks for many companies, advice about job changes specifically for engineers and other information
 オートモーティブ・ジョブズ AUTOMOTIVE JOBS The Automotive Jobs website	Recruiting and job changing site for people in the automobile industry	Ranks among the leaders in the number of job listings and matching accuracy; also has a large volume of information about companies
 彩職 - SAISYOKU - The Saishoku website	Recruiting and job changing site for people in the cosmetics industry	<ul style="list-style-type: none"> ○ Japan's leading recruiting site in this industry, covering planning, marketing, manufacturing, sales and all other job categories ○ Supplies detailed information about workplace atmospheres, corporate cultures, compensation and other subjects involving specific jobs

Media Information Publishing Business

	Titles	Description
	<p>Life-style magazines</p> <p>Kanazawa Joho, Toyama Joho, Niigata Joho, Takaoka Joho</p>	<p>These magazines contain lifestyle information that enables readers to enjoy living in their communities even more. Magazines, which are delivered to homes at no cost, are published primarily for the cities of Kanazawa, Toyama, Niigata and Takaoka.</p>
	<p>Periodicals</p> <p>Iezukuri Navi, Kekkon SANKA</p>	<p>Now in its 23rd year, Iezukuri Navi contains local housing information mainly about Fukui, Ishikawa and Toyama prefectures that is useful for people who are building a house. These magazines provide guidelines for creating homes that will match the values of the families who will live there. Subjects cover financing, the homebuilding process, general contractor selection, choosing home fixtures and other aspects of building a house in the Hokuriku area.</p>
	<p>Mook (magazine + book) publications</p> <p>Bakeries in Kanazawa, Kanazawa Ramen Guide 2020, Delicious Meat in Toyama, Hot Spring Day Trips in Ishikawa, and others</p>	<p>Bakeries in Kanazawa is a gourmet guide with information about 72 bakeries in the city and nearby areas. Kanazawa Ramen Guide 2020 has information about 87 ramen restaurants in Kanazawa and all 148 types of ramen they serve.</p>

Media IT and Internet-Related Business

Description

日本の人事部

Nihon no Jinjibu
(Japan's Human Resources Department)

Japan's largest human resources network, this website provides quality information and functions as a link between management and other businesspeople in all areas of Japan and companies that provide human resource services and solutions.

人材バンクネット

Jinzai Bank Net

This job changing website is a platform for 481 prominent job placement companies located in all areas of Japan. A search function allows users to input job categories, placement services and other parameters in order to select human resources companies that are best suited for finding a new job.

日本の人事部

HRテクノロジー

Nihon no Jinjibu HR technology

Operated by Nihon no Jinjibu, Japan's largest human resources network, this website is a source of a diverse array of information about human resources technology.

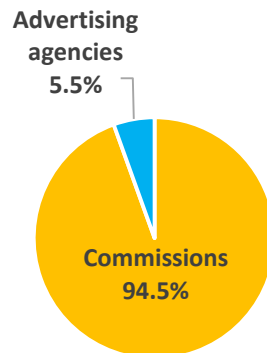
Group network

 QUICK CO.,LTD.	Placements of people with professional/technical skills Recruiting business Overseas business
 Colorful Company, Inc.	Publishing regional information magazines, posting and concierge services
 HR Vision Co., Ltd.	Operation of the Nihon no Jinjibu website Planning and operation of associated events
 Career System CO.,LTD.	Temporary staffing, personnel placement, temporary-to-permanent staffing, business contracting
 WORK PROJECT, Inc.	Temporary staffing, personnel placement, nursery school operations and support
	Development of innovative solutions using a web system, mobile app and AI, operation of IT engineer training programs, planning and production of technology publications, and other activities
	Consulting using "STRUCT," a hiring strategy framework
 QUICK USA	Recruiting of people for registration for temporary staffing assignments and permanent placements
	Recruiting of people for registration for temporary staffing assignments and permanent placements
 Shanghai Quick	Personnel and labor consulting
 Shanghai Quick Human Resources	Personnel placement
 QUICK GLOBAL MEXICO	Personnel placement and personnel and labor consulting
 QUICK VIETNAM	Seeking opportunities for human resources services in Southeast Asian countries
 QHR Recruitment	Personnel placement, personnel and labor consulting in Thailand
 QHR Holdings	Support and management consulting for operating companies in Thailand

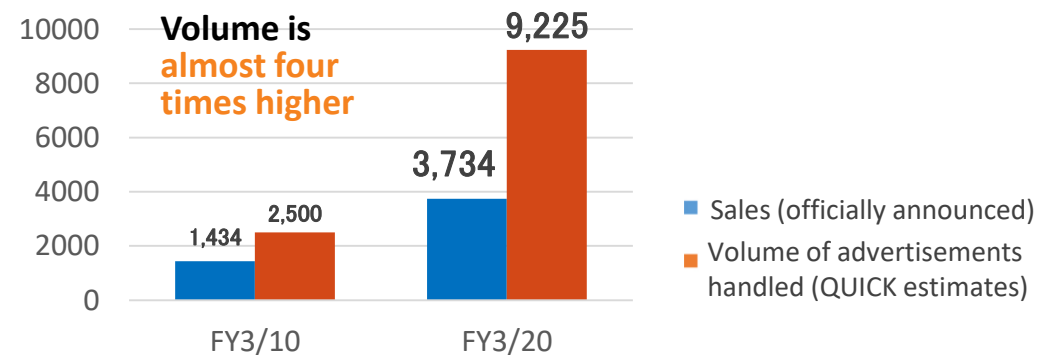
Reference Advertising Activities in the Recruiting Business

	Advertising agencies	Commissions	Operations
Business model differences	<ul style="list-style-type: none"> ○ Expenses for purchasing advertising space and services ○ Gross profit = Sales from client companies – Cost of space/services 	<ul style="list-style-type: none"> ○ No expenses for purchasing advertising space and services ○ Gross profit = Ad placement fees (Sales) 	<ul style="list-style-type: none"> ○ Cost of purchasing ad space (in some cases) ○ Gross profit Sales from client companies – Cost of space/services Operating expenses (About 20% of click rate)
Activities	Rikunabi	Rikunabi NEXT/Rikunabi-haken/ fromA navi/Hatalike/TownWork	Indeed *Also used for activities other than the recruiting business

Composition of Advertisements (FY3/20)



Performance Trends



Reference: Acquisition of shares of Jump Co., Ltd. (subsidiary)

Combine the sales capabilities and knowhow of the human resources business field with Jump's expertise to enhance hiring capabilities, including hiring strategy planning and hiring marketing, and substantiate services other than hiring advertisement in the Recruiting Business, and then help client companies with success in hiring.

Company profile

Company name: Jump Co., Ltd.

Head office: Shinjuku-ku, Tokyo Capital: 10 million yen, Established: May 30, 2008

Business content: Develop a business model that controls upstream processes, including customized hiring strategy framework building and consulting, highly rated by a broad range of companies from major healthcare, plants, gourmet websites and human resources companies to startups.

Note: Purchased all of the stock of Jump Co., Ltd. on June 1, 2020 and made it into a subsidiary.

Aim



Expertise of clients' assets and sales capabilities/Human Resources business field



Expertise in enhancing hiring capabilities



Substantiate the service lineup in the Recruiting Business, reinforce consulting power



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Forecasts of results of operations in this presentation are based on information that was available when this presentation was prepared. These forecasts are vulnerable to uncertainties involving the economy, competition, the success or failure of new services, and other factors. Consequently, actual performance may differ significantly from the forecasts in this presentation.